

The logo for AKNIA, with 'AKN' in white and 'IA' in grey, set against a background of a glowing blue and white network of lines and nodes.

AKNIA

Q1 2020 REVENUE

Nicolas VALTILLE
Dov LEVY

6th MAY 2020

Q1 2020

HIGHLIGHTS

Q1 2020 AT A GLANCE

↓ -4.5%

€425.9M*

GROUP

↓ -14.9%

€106.8M

GERMANY

↓ -9.7%

€152.8M

FRANCE

↑ +17.0%

NOK 529.1M**

DATA RESPONS

↓ -6.9%

€70.7M

INTERNATIONAL

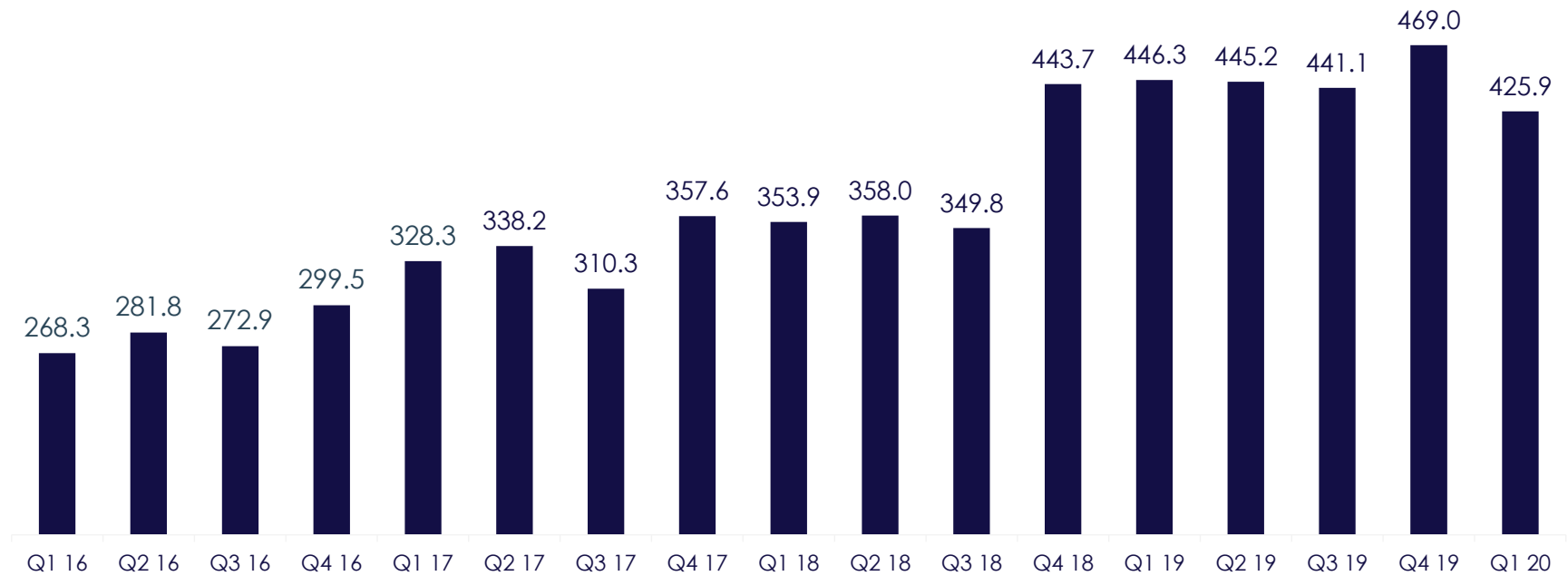
↑ +2.5%

€77.5M

NORTH AMERICA

- * Including Data Respons, consolidated since March 1st, 2020
- ** Full quarter Data Respons revenue

REVENUE BY QUARTER (€M)

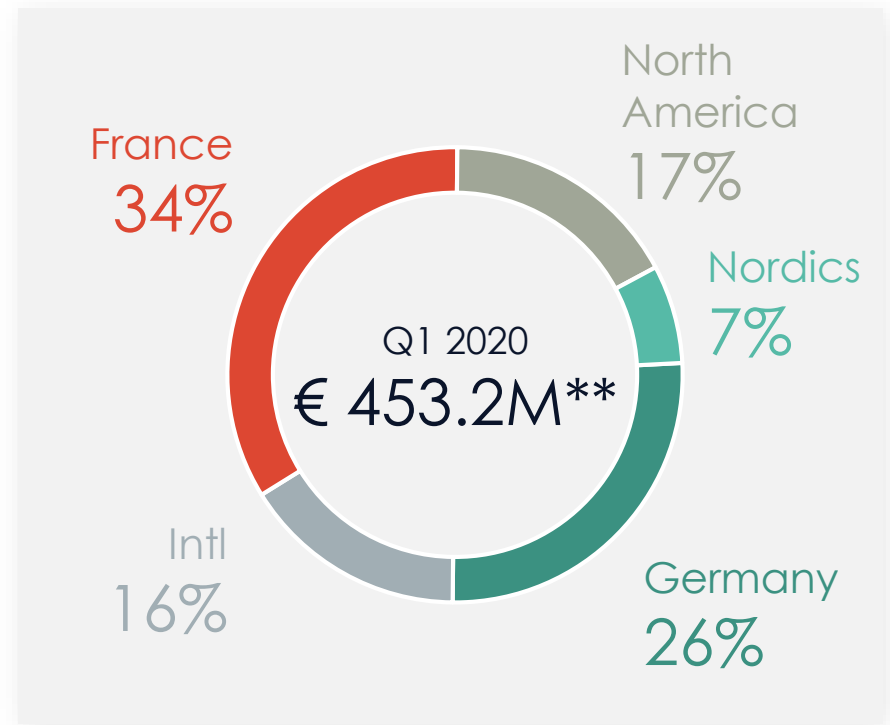
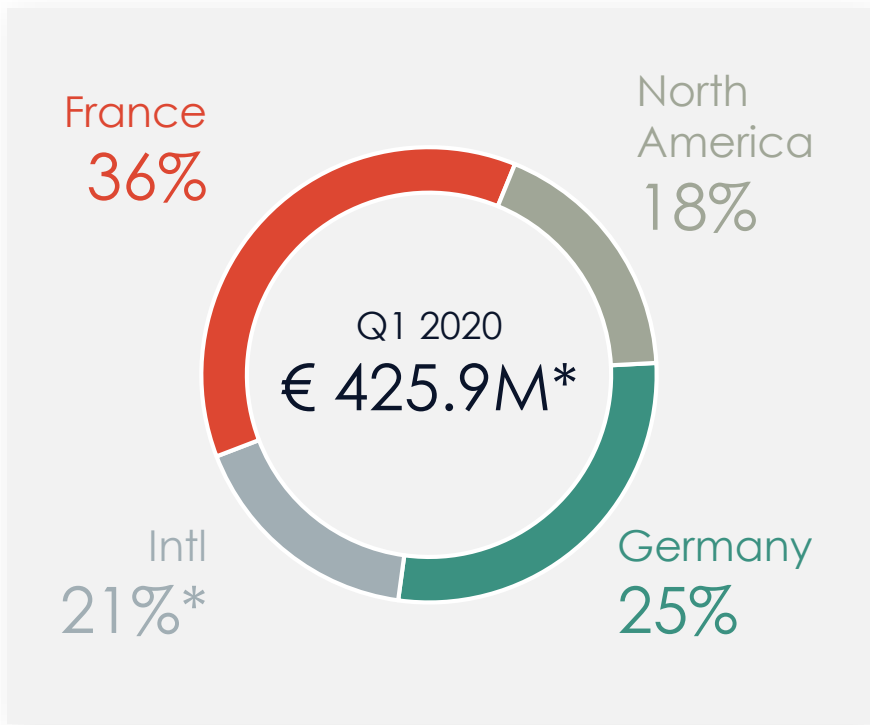


Q1 2020: REVENUE BY BU

€M	Q1 2020 REVENUE	Q1 2019 REVENUE	% CHANGE	ORGANIC
FRANCE	152.8	169.1	-9.7%	-9.7%
GERMANY	106.8	125.6	-14.9%	-14.9%
NORTH AMERICA	77.5	75.6	2.5%	-0.7%
INTERNATIONAL	70.7	76.0	-6.9%	-7.6%
DATA RESPONS	18.2	-	-	-
TOTAL GROUP	425.9*	446.3	-4.5%	-9.2%

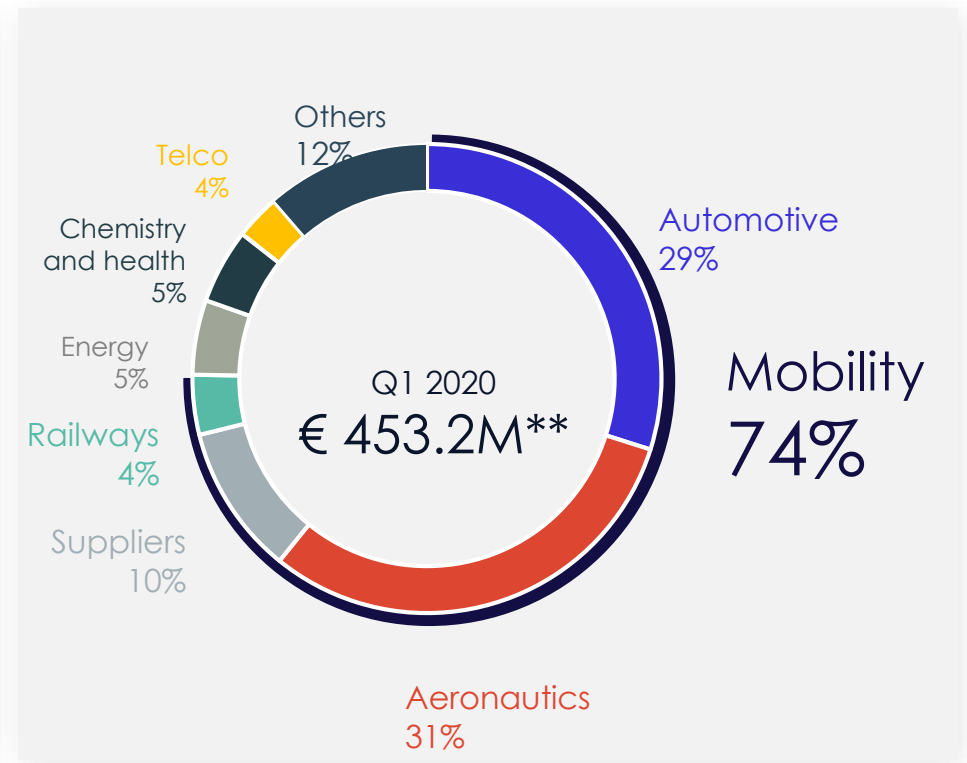
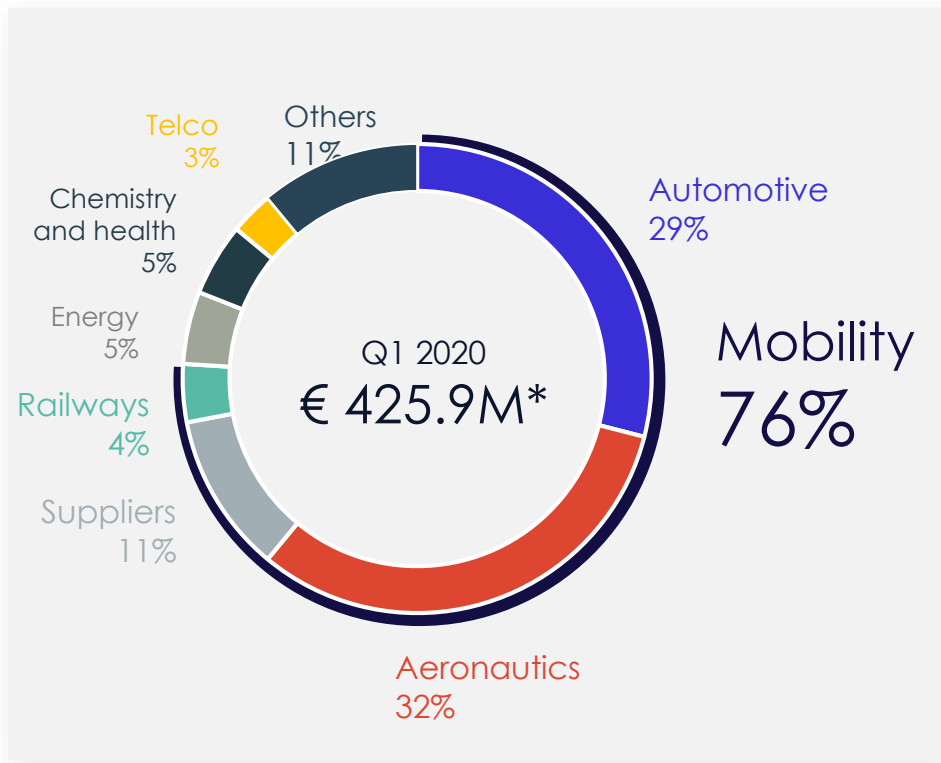
- *Including Data Respons, consolidated since March 1st, 2020

Q1 2020: BY BU



- *Including Data Respons, consolidated since March 1st, 2020
- ** Proforma Revenue with Data Respons

Q1 2020: BY SEGMENT



- *Including Data Respons, consolidated since March 1st, 2020
- ** Proforma Revenue with Data Respons

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AKYA

Q1 2020 REVENUE

APPENDIX

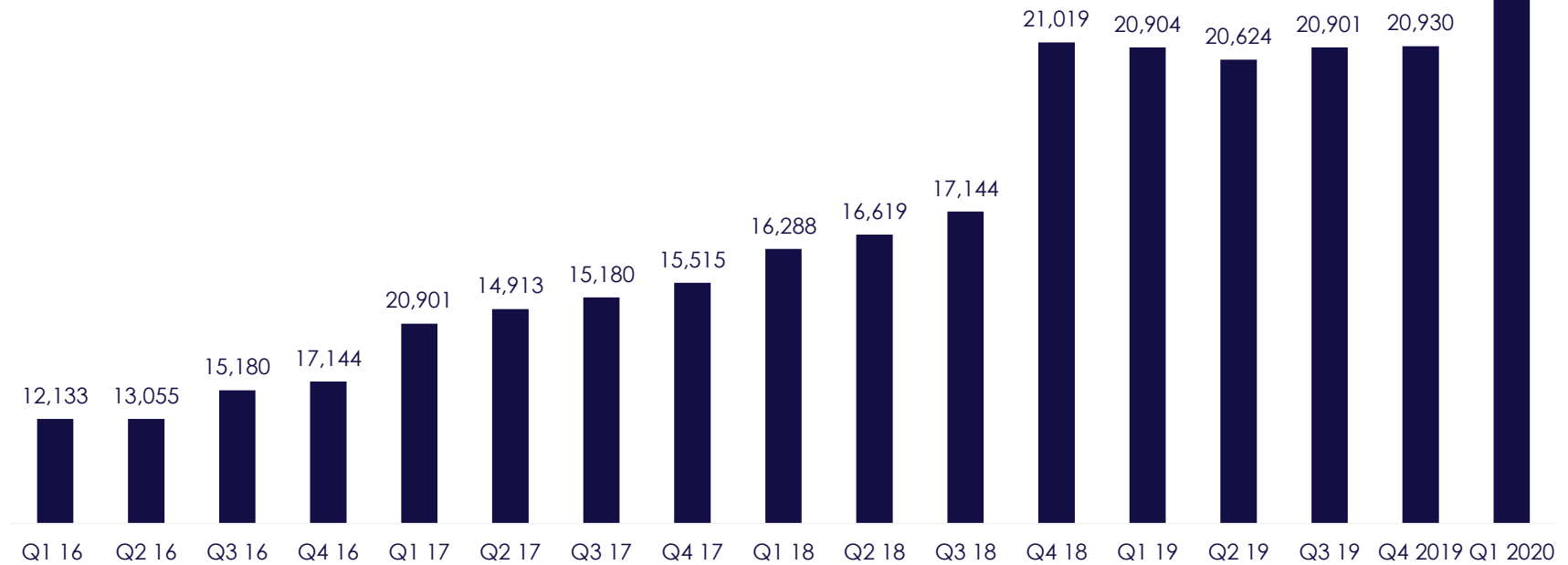
Q1 2020 FINANCIAL DATA

HEADCOUNT (END OF PERIOD)

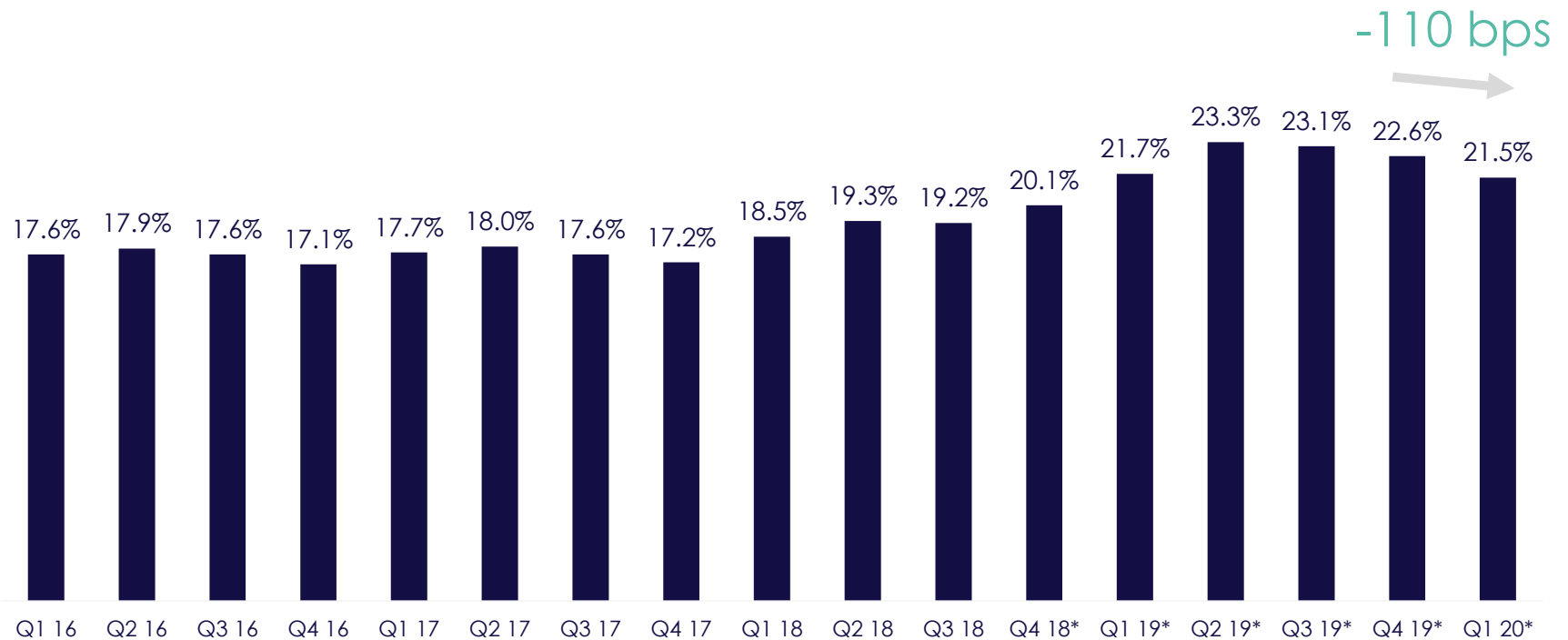
+6.8%



22,351



TURNOVER RATE (YTD)



* Excluding PDS Tech

THANK YOU!

NEXT PUBLICATION – H1 2020 REVENUE ON JULY
27th, 2020

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