

The logo for AKNIA, with 'AKN' in white and 'IA' in grey, set against a background of a glowing blue and orange network of lines and nodes.

AKNIA

Q4 2019 REVENUE

Nicolas VALTILLE
Dov LEVY

6th February 2020

AKIA

Q4 2019 REVENUE

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Q4 2019
HIGHLIGHTS

STRONG PERFORMANCE IN FY 2019

 +19.7%

€1.8Bn sales
threshold
surpassed

Successful integration
of PDS Tech
in North America

En route to build a
€500m
digital platform

STRONG PERFORMANCE IN FY 2019

Organic proforma growth

↗ +6.3%

€1,801.5M

GROUP

↗ +1.6%

€519.3M

GERMANY

↗ +5.8%

€661.4M

FRANCE

↗ +5.8%

€315.9M

INTERNATIONAL

↗ +17.6%

€305.0M

NORTH AMERICA

Q4 2019 Organic proforma growth

↗ +1.8%

€469.0M

GROUP

↗ +1.5%

€140.4M

GERMANY

↗ +0.3%

€167.2M

FRANCE

↗ +3.6%

€87.2M

INTERNATIONAL

↗ +4.2%

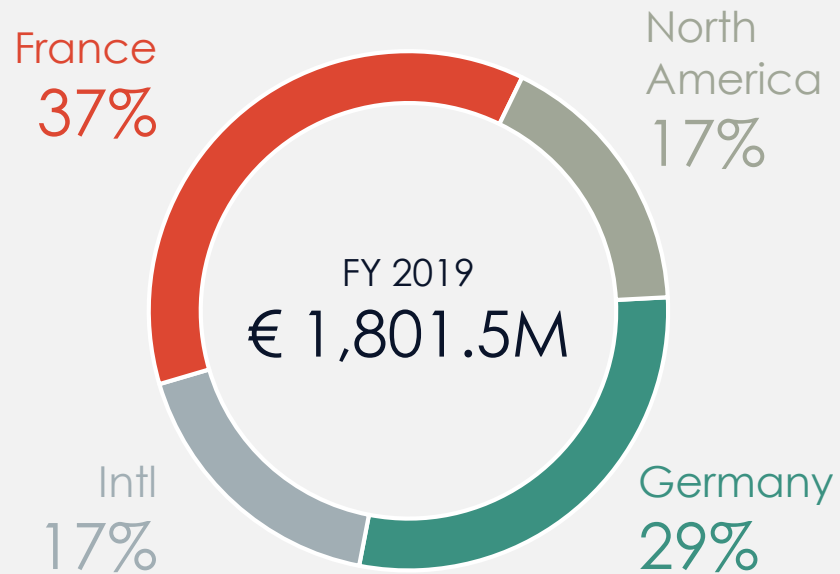
€74.2M

NORTH AMERICA

FY 2019: REVENUE BY BU

€M	FY 2019 REVENUE	FY 2018 REVENUE	% CHANGE	PRO FORMA
FRANCE	661.4	625.4	5.8%	5.8%
GERMANY	519.3	511.0	1.6%	1.6%
NORTH AMERICA	305.0	70.5	332.3%	17.6%
INTERNATIONAL	315.9	298.4	5.8%	5.8%
TOTAL GROUP	1,801.5	1,505.3	19.7%	6.3%

FY 2019: A WELL BALANCED REVENUE STREAM

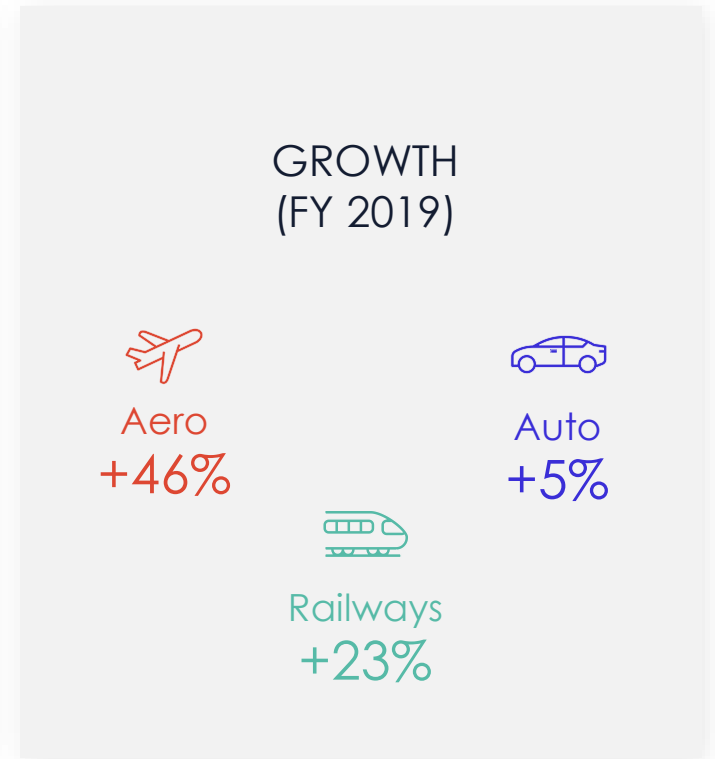
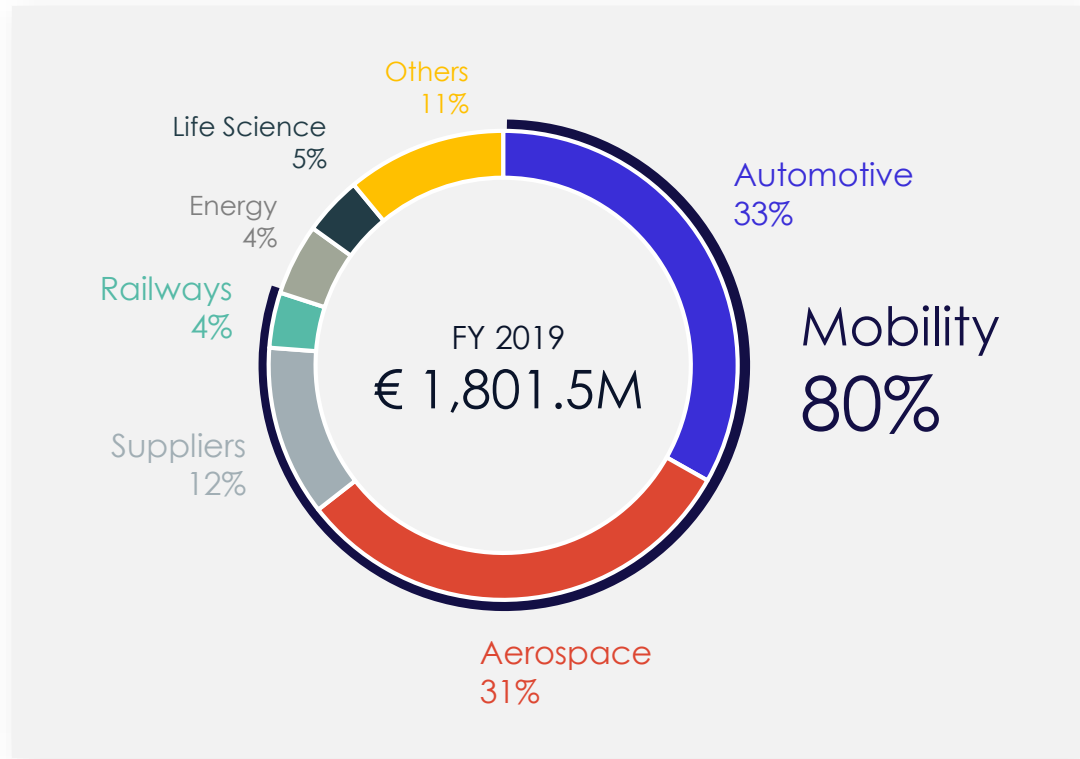


+6.3% TOTAL GROUP GROWTH*

- France +5.8%
- North America +17.6%
- Germany +1.6%
- International +5.8%

* Pro-forma figures

FY 2019: STRONG DIVERSIFICATION



AKKA

Q4 2019 REVENUE

2

2019
OUTLOOK

2019 TARGETS CONFIRMED



AKKA IN ACTION: CLEAR 2022 TARGETS

€2.5BN

Revenue

€250M

Operating profit
from recurring
activities

€150M

Free cash flow
generation

CONTACT



akka-technologies



@akka_tech



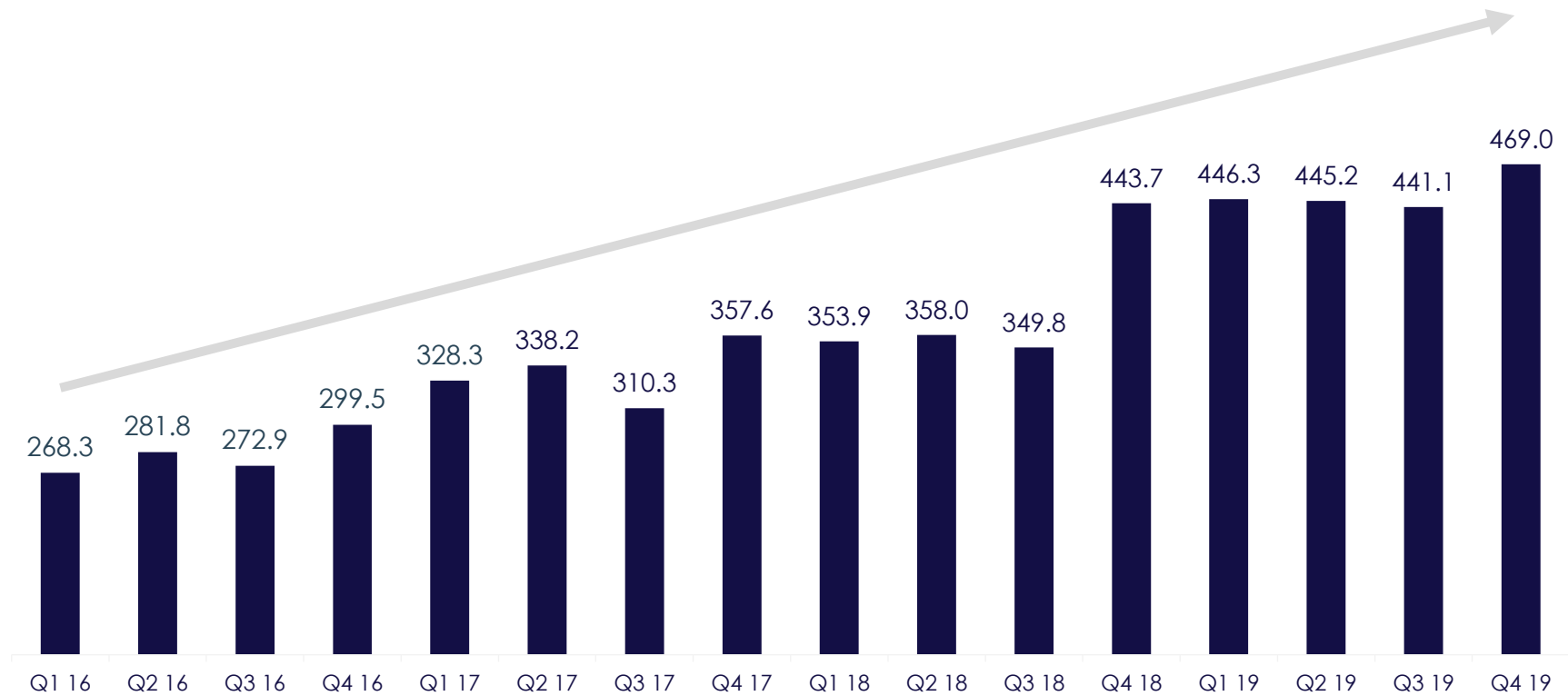
AKKATechnologies1

akka-technologies.com

APPENDICES

Q4 2019 FINANCIAL DATA

REVENUE BY QUARTER (€M)





Q4 2019 REVENUE

Q4 2019: REVENUE BY BU

€M	Q4 2019 REVENUE	Q4 2018 REVENUE	% CHANGE	PRO FORMA
FRANCE	167.2	166.7	0.3%	0.3%
GERMANY	140.4	138.4	1.5%	1.5%
NORTH AMERICA	74.2	54.4	36.4%	4.2%
INTERNATIONAL	87.2	84.2	3.6%	3.6%
TOTAL GROUP	469.0	443.7	5.7%	1.8%

THANK YOU!

NEXT PUBLICATION – FY 2019 RESULTS ON
MARCH 17, 2020

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