



Press release

Lyon, 9th February 2012 – 18H00

In line with its strategic objectives: AKKA turns into the European key player in the industry

In 2011:

- Strong organic growth over 12%.
- Pro forma revenue over €545M.

In 2012:

- A change of dimension and shape, with 10,000 engineers.
- 50% of revenues generated outside of France.
- Revenue of €900M set to be exceeded.

Consolidated revenue in € M - unaudited (1 st January – 31 st December)	31.12.2011	31.12.2010	Growth
Revenue	474,0	400,3	+ 18,4%
<i>France</i>	<i>401,3</i>	<i>350,4</i>	+ 14,5%
<i>International</i>	<i>72,7</i>	<i>49,9</i>	+ 45,7%

Aeroconseil consolidated as of 1st October 2011.

1. Steady growth for the 2011 consolidated revenue: up 18,4%

- AKKA organic growth is 12% for the overall group and, 8,9% in France in rather good operating conditions despite strong competition.
All the key sectors experienced double digits increase: aeronautics up 33,1%, automotive up 57,2%, railway up 18,8%
The utilisation rate has been at the usual historical level.
- Outside France revenue grew by 45,7% to €72,7M with particular gains in Germany, (+60,2%), Belgium, (+22,9%), Italy, (+60,7%), Switzerland, (+83,9%) and Romania, (+37,9%).
At the end of 2011, and excluding MBtech, the Group had 7,111 employees including 1,223 out of France. The sharp increase in staff numbers outside France is a strategic issue/target in terms of diversification and independence in relation to country cycles.

The pro forma revenue for 2011, (including Aeroconseil over 12 months), rose by 37.8% to €545M.

2. Healthy business for Q4: AKKA strengthens its aeronautics foothold

The 4th quarter of 2011 is up 33.1% to €144.99M compared to the 4th quarter of 2010 and up 39,5% quarter on quarter. Organic growth remains dynamic at + 7,3%, compared to an already high Q4 2010.

Aeroconseil, consolidated since the 1st October 2011, contributed €28,6M to this growth.

Aeroconseil is boasting highly specialised expertise in aeronautics (Aircraft modification and Flight physics) and perfectly complementary to AKKA's own skills. It will add 1,200 employees skilled staff to the group.

The acquisition of Aeroconseil is immediately accretive.

3. A major event: AKKA becomes a key player in the German market

- With the acquisition of the German engineering leader MBtech, AKKA will have fulfilled its commitments to dramatically grow outside of France.

Founded by Daimler in 1993, MBtech is a high-tech service company specialised in the automotive sector. It covers the whole value chain with cutting hedge expertise: vehicle engineering, powertrain solutions, electronics solutions and consulting.

Daimler holds on to 35% and has guaranteed the sustainability of the business over 5 years.

MBtech has 3,500 engineers and should generate €350M revenue in 2011.

- A very popular move with clients of both groups, the agreement between AKKA Technologies and Daimler reinforces their original commitment to innovation and high added value solutions. AKKA will diversify its client base in the automotive industry whilst also developing new skills.
- The process will be finalised once approval has been guaranteed by the Antitrust Authority (due at the end of the 1st quarter of 2012).

Management has regularly met since 2005 and has been very proactive to develop common approach of the industry. The integration will be eased up by this long term mutual understanding and will benefit from strong levers for growth and diversification in Germany in the car manufacturing, aeronautic and others mobility sectors.

4. European presence: AKKA will benefit from new opportunities

AKKA Technologies is now the European leader in engineering and technology consultancy, Half of its €900M pro forma revenue will be generated outside of France.

This new European dimension will permit AKKA Technologies to focus on its organic growth and make the most of its balance strategy through:

- High added value expertise to diversify, backed up by the integration of Aeroconseil and MBtech.
- Well-balanced and solid roots in the two most important European markets (France and Germany).
- Attractiveness derived from high value knowledge and diversified clients portfolio.

The complementarities in aeronautics and automotive within respective countries will be efficient triggers to cross-border dynamics.

A press release sent out on 8th December 2011, detailing the acquisition of MBtech is available on the website www.akka.eu in the finance/press releases section

Next press release: Annual results, 2nd April 2012 after the market closes

Next SFAF meeting: 3rd April 2012 at 11.30am

* Pro forma data is not audited.

About AKKA Technologies

"The best way to predict the future is to invent it.
Let's share our passion for technology."

AKKA Technologies, a European Engineering and Technology Consultancy Group, supports major industrial and service sector clients throughout the various phases of their projects, from R&D and design studies to industrial production. Expertise in a range of complementary fields means that AKKA Technologies can offer real added value to its clients in every market segment, including aviation, automotive, space/defence, consumer electronics, telecommunications, chemicals, pharmaceuticals, iron and steel, energy, rail, marine and the service industry.

The mobility of its teams and its international position mean that AKKA Technologies works on projects at the cutting edge of technology all over the world.

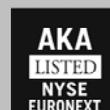
Following the takeover of Aeroconseil, the AKKA Technologies Group now has 7,000 employees working at 50 sites throughout the world, including Belgium, France, Germany, India, Italy, Morocco, the Netherlands, North America, Romania, Spain, Switzerland, Tunisia, the UAE and the United Kingdom. The pro forma, unaudited Group revenue for 2011 is expected to be 545 million Euros, over 16% of which comes from international activity.

AKKA Technologies is listed on EuronextTM Paris – Compartment B – ISIN Code: FR0004180537.

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More information at www.akka.eu, investor area <http://investisseurs.akka.eu/>

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