

The logo for AKNIA, with 'AKN' in white and 'IA' in grey, set against a background of a glowing blue and white network of lines and nodes.

AKNIA

Q3 2019 REVENUE

Nicolas VALTILLE
Dov LEVY

12th NOVEMBER 2019

AKKA

Q3 2019 REVENUE

1

Q3 2019
HIGHLIGHTS

STRONG PERFORMANCE IN Q3 2019

↗ +7.4%*

€441.1M

GROUP

↗ +2.4%*

€123.5M

GERMANY

↗ +7.0%*

€163.3M

FRANCE

↗ +7.8%*

€75.9M

INTERNATIONAL

↗ +16.8%*

€78.4M

NORTH AMERICA

* Pro-forma growth

STRONG PERFORMANCE IN YTD 9M 2019

↗ +8.0%*

€1,332.5M

GROUP

↗ +1.7%*

€378.9M

GERMANY

↗ +7.7%*

€494.1M

FRANCE

↗ +6.7%*

€228.7M

INTERNATIONAL

↗ +22.7%*

€230.8M

NORTH AMERICA

* Pro-forma growth

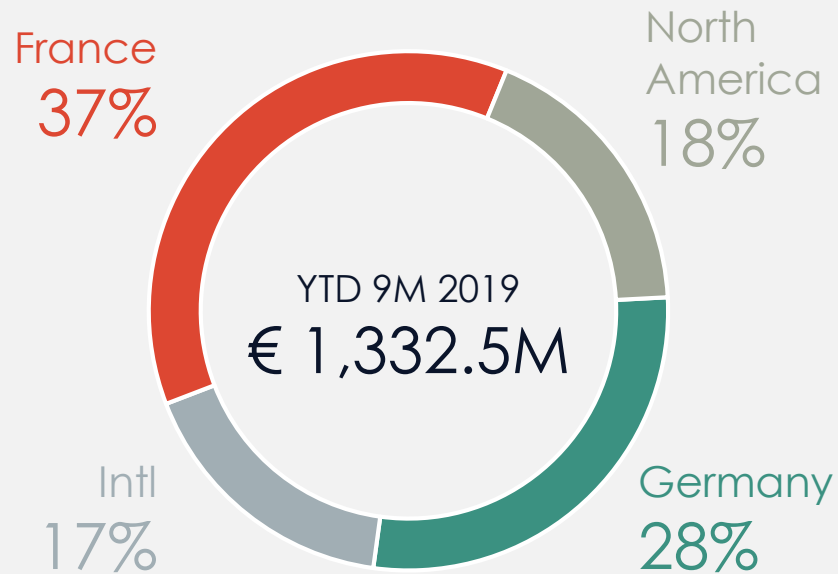
REVENUE BY QUARTER (€M)







YTD 9M 2019: REVENUE BY BU

€M	YTD 9M 2019 REVENUE	YTD 9M 2018 REVENUE	% CHANGE	ORGANIC	PRO FORMA
FRANCE	494.1	458.7	7.7%	7.7%	7.7%
GERMANY	378.9	372.6	1.7%	1.7%	1.7%
NORTH AMERICA	230.8	16.2	1,327.4%	43.3%	22.7%
INTERNATIONAL	228.7	214.2	6.7%	6.2%	6.7%
TOTAL GROUP	1,332.5	1,061.7	25.5%	5.9%	8.0%

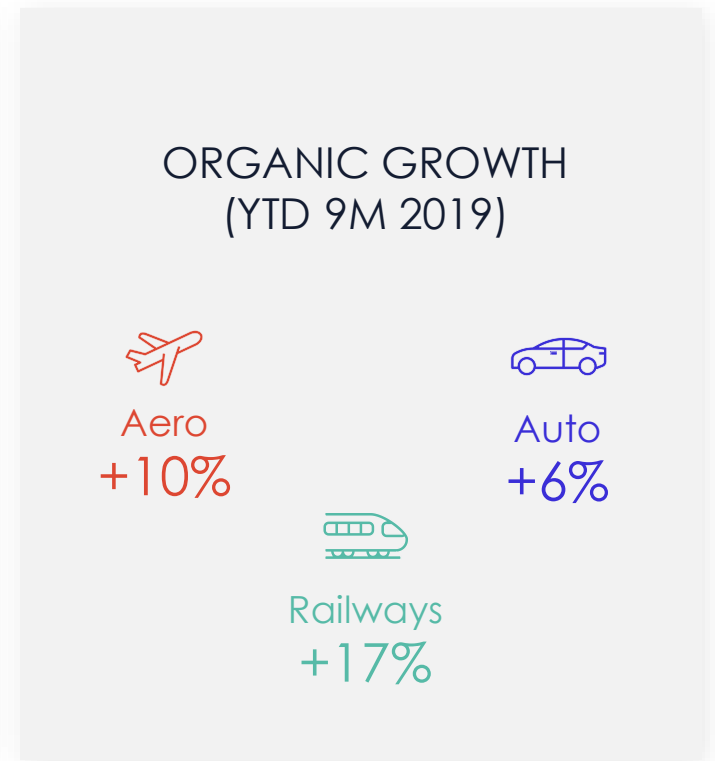
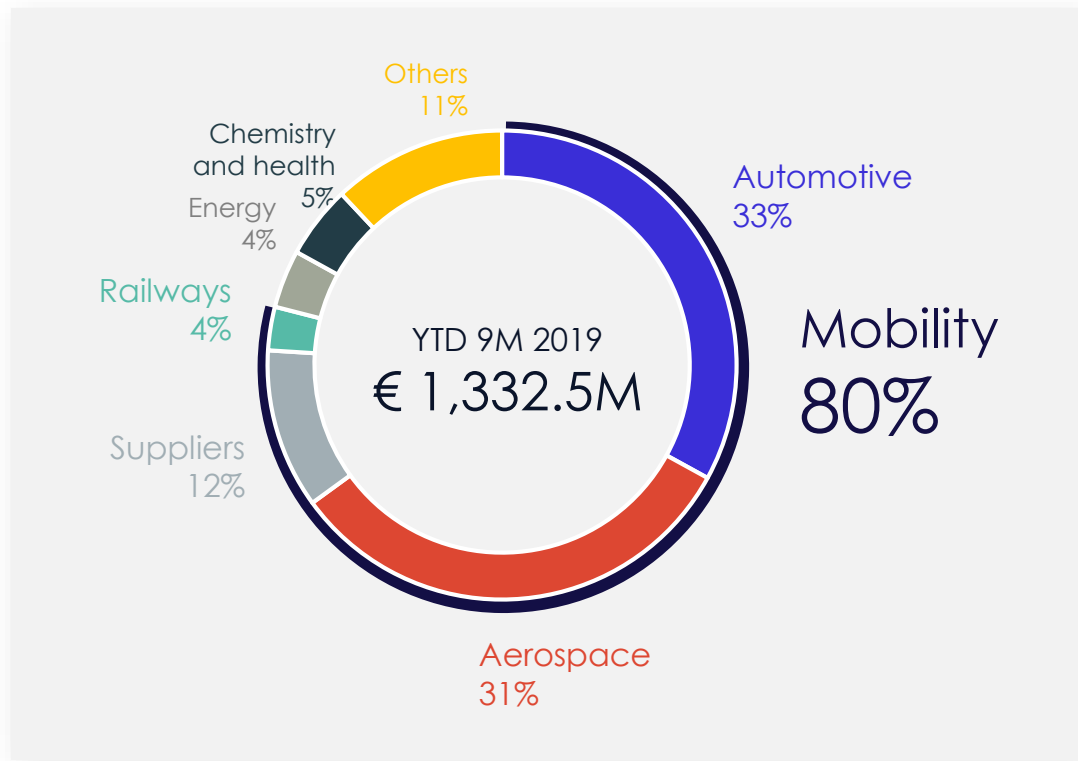
YTD 9M 2019: A WELL BALANCED REVENUE STREAM



+5.9% TOTAL GROUP ORGANIC GROWTH

-  France +7.7%
-  North America +43.3%
-  Germany +1.7%
-  International +6.2%

YTD 9M 2019: STRONG DIVERSIFICATION



AKKA

Q3 2019 REVENUE

2

2019
OUTLOOK

2019 TARGETS CONFIRMED



AKKA IN ACTION: CLEAR 2022 TARGETS

€2.5BN

Revenue

€250M

Operating profit
from recurring
activities

€150M

Free cash flow
generation

CONTACT



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[@akka_tech](https://twitter.com/akka_tech)



[AKKATechnologies1](https://www.youtube.com/channel/UCqWz31111111111111111111)

[akka-technologies.com](https://www.akka-technologies.com)

APPENDICES

Q3 2019 FINANCIAL DATA

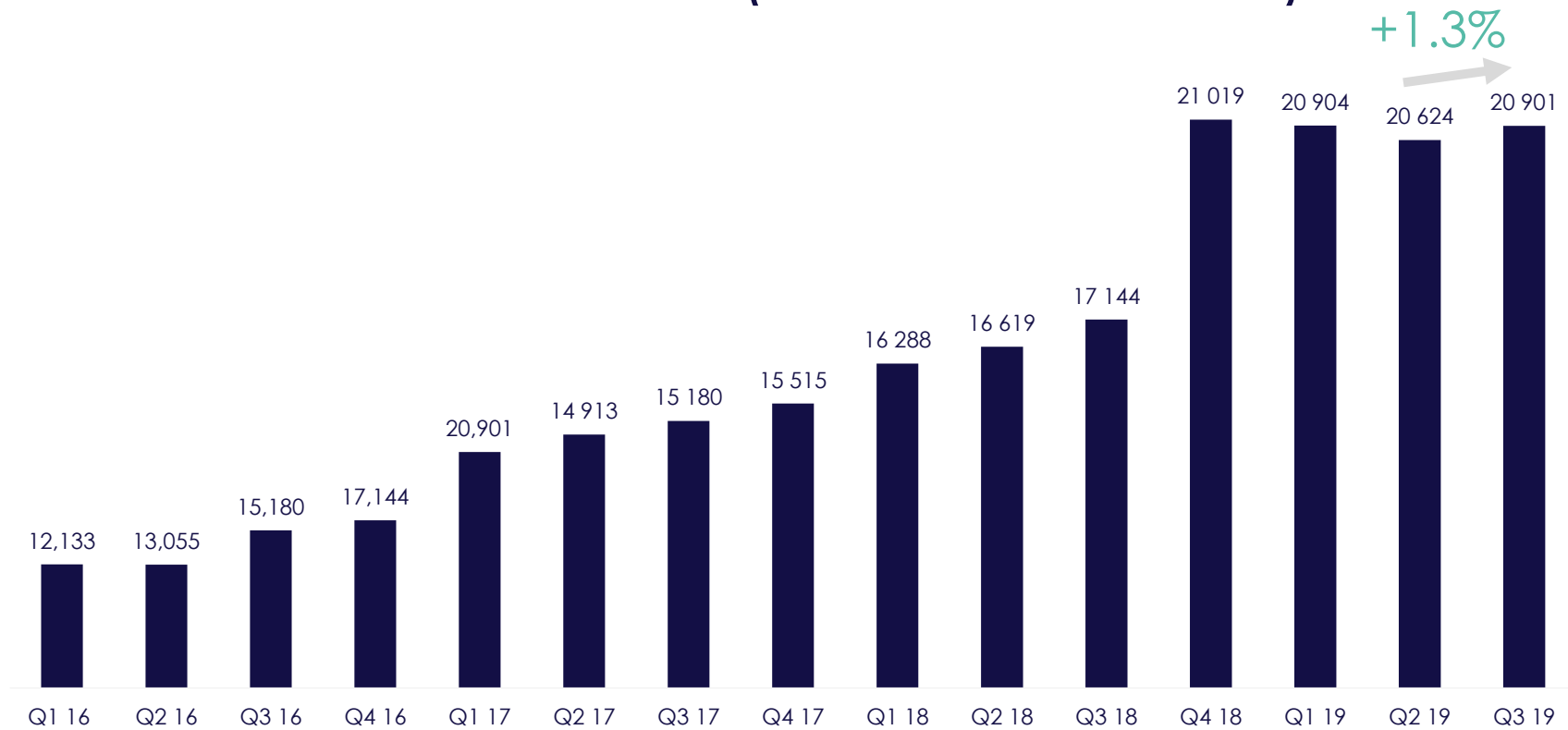


Q3 2019 REVENUE

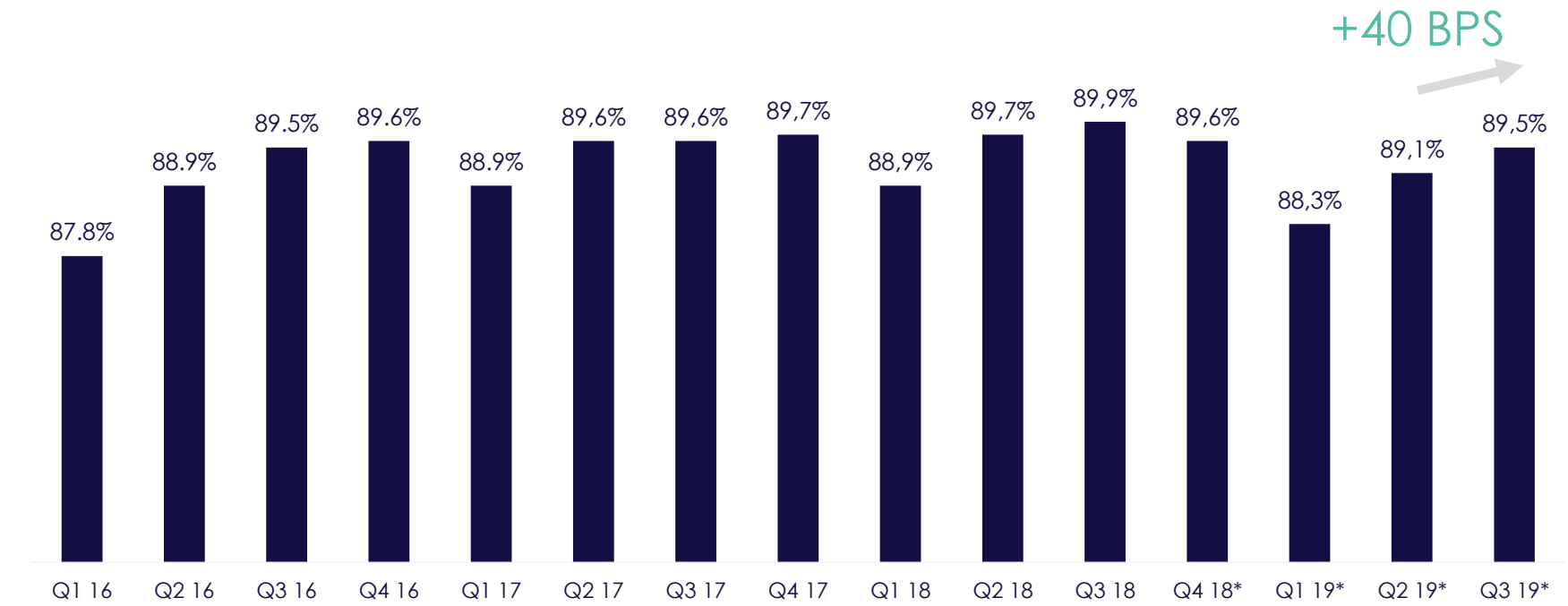
Q3 2019: REVENUE BY BU

€M	Q3 2019 REVENUE	Q3 2018 REVENUE	% CHANGE	ORGANIC	PRO FORMA
FRANCE	163.3	152.6	7.0%	7.0%	7.0%
GERMANY	123.5	120.6	2.4%	2.4%	2.4%
NORTH AMERICA	78.4	6.1	1,186.6%	35.1%	16.8%
INTERNATIONAL	75.9	70.4	7.8%	6.9%	7.8%
TOTAL GROUP	441.1	349.8	26.1%	5.9%	7.4%

HEADCOUNT (END OF PERIOD)

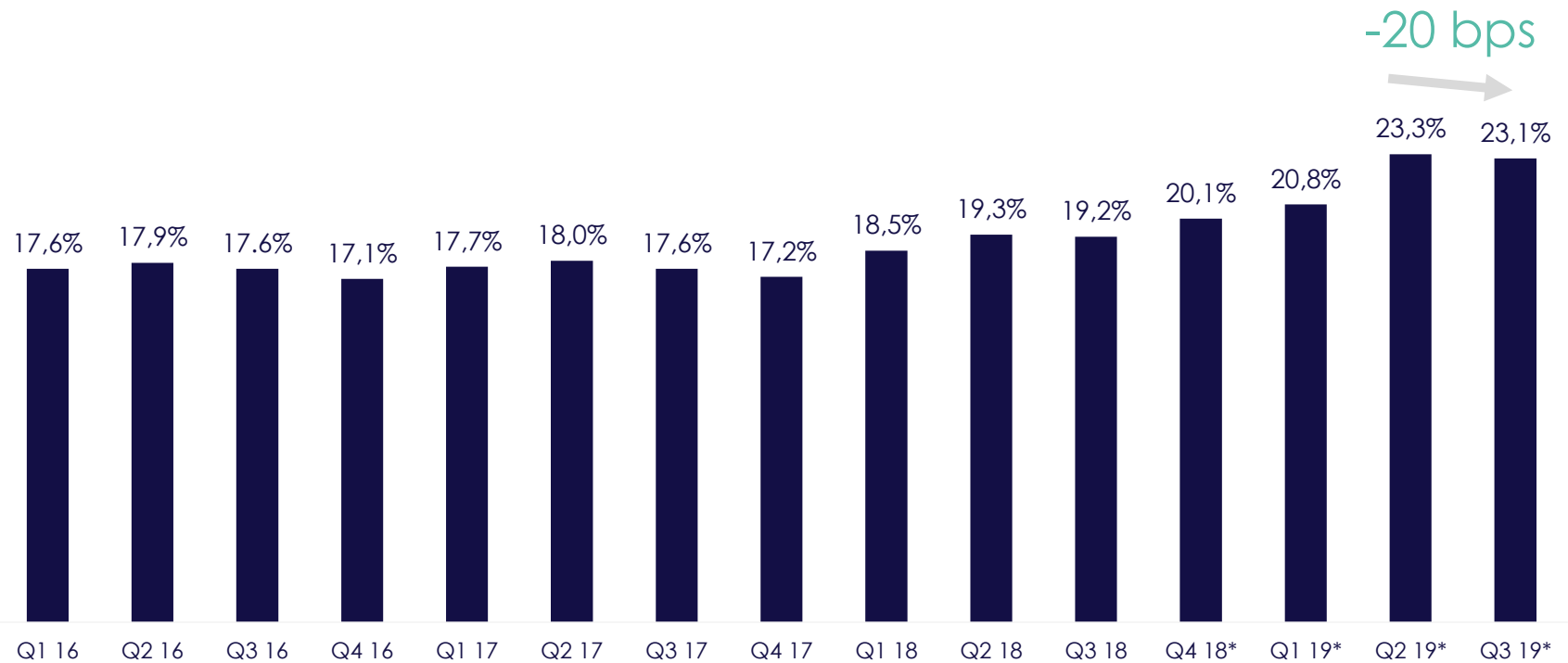


UTILISATION RATE (YTD)



* Excluding PDS Tech

TURNOVER RATE (YTD)



* Excluding PDS Tech

THANK YOU!

NEXT PUBLICATION – FY 2019 REVENUE ON
FEBRUARY 6, 2020

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